



CareerSource Citrus Levy Marion
2703 NE 14th Street
Ocala, FL 34470

BUSINESS AND ECONOMIC DEVELOPMENT COMMITTEE AGENDA

Wednesday, February 4, 2026 – 9:00 a.m.

Join Zoom Meeting: <https://us02web.zoom.us/j/83662673708>
Phone No: 1-646-558-8656 (EST) Meeting ID: 836 6267 3708

Call to Order	P. Beasley
Roll Call	C. Schnettler
Approval of Minutes, November 5, 2025	Pages 2 - 4 P. Beasley

DISCUSSION ITEMS

State Update	R. Skinner
Workforce Issues that are Important to Our Community	R. Skinner

PUBLIC COMMENT

ACTION ITEMS

None

PROJECT UPDATES

Economic Development Partner Reports	
Citrus	S. Baham
Levy	T. Whitehurst
Marion	M. McCormick
MRMA	M. Toscano
Williston Airport - https://youtu.be/Jv2GvZirdco	R. Skinner
Talent Center	C. Wilkinson
Event Report	M. Saco
Experiential Learning	C. Weaver
Metrix Users Report	C. Weaver
Grant Updates	S. Crawford
YouthBuild	S. Crawford
Contracts Reporting	S. Crawford

MATTERS FROM THE FLOOR

ADJOURNMENT

2025 – 2026 MEETING SCHEDULE						
Performance/ Monitoring	Business and Economic Development	Career Center	Marketing / Outreach	Education and Industry Consortium	Executive	Full Board
Unless noted otherwise all committee meetings are held at CareerSource CLM, 2703 NE 14 th Street, Ocala, FL 34470						
Tuesday 9:00 am	Wednesday 9:00 am	Thursday 9:30 am	Wednesday 9:00 am	Thursday 9:00 am	Wednesday 9:30 am	Wednesday, 11:30 am
8/5/2025	8/6/2025	8/7/2025	8/13/2025	8/14/2025	8/27/2025	9/3/2025 CF Levy
11/4/2025	11/5/2025	10/30/2025	11/12/2025	11/13/2025	11/19/2025	12/10/2025 CF Ocala
					1/30/2026	
2/3/2026	2/4/2026	2/5/2026	2/11/2026	2/12/2026	2/25/2026	3/4/2026 CF Lecanto
5/5/2026	5/6/2026	5/7/2026	5/13/2026	5/14/2026	5/27/2026	6/10/2026 CF Ocala

OUR VISION STATEMENT

To be known as the number one workforce resource in the state of Florida by providing constructive tools and professional supportive services that are reflected in the quality of our job candidates and meet the needs of the business community.



CAREERSOURCE CITRUS LEVY MARION Business and Economic Development Committee

MINUTES

DATE: November 5, 2025
PLACE: CareerSource CLM
2703 NE 14th Street, Ocala, FL 34470
TIME: 9:00 a.m.

MEMBERS PRESENT

Ben Whitehouse
Deb Stanley
Edward Suor
Jeff Chang
Mark Paugh
MJ Toscano
Pete Beasley, Chair
Phillip Geist
Steven Baham
Tisha Whitehurst

MEMBERS ABSENT

Gary Smallridge
Kevin Cunningham

OTHER ATTENDEES

Rusty Skinner, CSCLM
Dale French, CSCLM
Cory Weaver, CSCLM
Melissa Saco, CSCLM

Chris Wilkinson, CSCLM
Sandra Crawford, CSCLM
Cira Schnettler, CSCLM
Erin Jones, Ocala CEP

CALL TO ORDER

The meeting was called to order by Pete Beasley, Chair, at 9:01 a.m.

ROLL CALL

Cira Schnettler called roll and a quorum was declared present.

APPROVAL OF MINUTES

Jeff Chang made a motion to approve the minutes from the August 6, 2025, meeting. Phil Geist seconded the motion. Motion carried.

DISCUSSION ITEMS

State Update

Rusty Skinner updated the committee on the following items:

- CareerSource Florida and Florida Commerce sent a letter to the Chair informing the Board that our region has been placed on a performance improvement plan. Commissioner Zalak and Board Chair Carl Flanagan, along with CLM leadership will

be attending a conference call on November 14 with the State representatives to identify the metrics that need improvement, so that a corrective action plan can be developed.

Workforce Issues that are Important to Our Community

No issues were presented.

PUBLIC COMMENT

None

ACTION ITEMS

WRA Grant

Rusty Skinner explained the State has allocated \$5 million to be used for rural workforce initiatives throughout the State. A need for aviation career paths in Levy County has been identified as a potential project. We are joining a variety of community partners to include CF, Marion Technical College, the City of Williston, and the business community to submit a plan to receive funding through this grant. If awarded part of the grant money would be used to market the program to students and their parents. Phil Geist made a motion to accept the GR grant. Mark Paugh seconded the motion. Motion carried.

PROJECT UPDATES

Economic Development Partner Reports

Citrus:

- The Inverness Business Park is in phase 2 of development to add a corporate hanger and Helaplex complex.
- The Citrus County BOCC has approved the creation of a Citrus County Industrial Authority. Applications are being accepted for interested parties to join the board.

Levy:

- Tisha Whitehurst shared the below developments for Levy County:
 - The Levy County BOCC and school board will also be providing letters of support for the WRA grant.

Marion

- Erin Jones shared that there are several projects in development:
 - The new CEO, Matt McCormick will be starting on November 10th.
 - There are three new projects in development that will be announced throughout the next year.
 - MTC has kicked off their Aviation and Diesel Mechanic programs.
 - Mid-size spaces are coming online that will provide new opportunities for mid-size businesses.

MRMA

MJ Toscano stated the fundraising Golf Tournament was highly successful. The MRMA will be reviewing their strategic planning and goals. An update on board membership was provided as well as a summary of past and future activities.

Talent Center

Chris Wilkinson reviewed the report provided in the packet.

Event Report

Melissa Saco highlighted items from the Event Report. There has been record attendance at job fairs and hiring events. The next Paychecks for Patriots events have been scheduled for November 13 in Marion County and December 3 in Citrus County. ID Logistics, a large distribution center, is among the top three businesses with 246 reported hires.

Experiential Learning Contracts

Cory Weaver summarized each section of the report. Noting the successful completions that lead to employment. There are two additional programs that we will be exploring to provide support. One initiative is an electrical apprenticeship where we could provide support to purchase books and construction pre-apprenticeship program with a charter school.

Metrix Users

Cory Weaver shared details from the report, noting the most popular pathways and courses. Program usage continues to grow. The link to the Metrix program can be found on the CLM website.

Grant Update

Sandra Crawford provided an overview of the success of the Broadband grant.

YouthBuild

Sandra Crawford explained that we are in the 5th grant cycle of YouthBuild. Four homes will be built over two years.

Contract Reports

Sandra Crawford reviewed the performance report for Citrus and Marion counties and the youth report. Overall, the partners did well. Citrus County met two of the four goals. A 5% hold-back in funding will be enforced but they have time to make-up the goal.

MATTERS FROM THE FLOOR

None

ADJOURNMENT

There being no further business, the meeting adjourned at 9:41 a.m.

APPROVED:



MRMA Executive Director Report

Mj Toscano

November 1, 2025 – January 31, 2026

Operations

- **Strategic Planning & Goals**
 - 2026-2027 President – Phillip Schuster (Phoenix Wood Products)
 - Vice President/President Elect – Brian Bliek (Custom Window Systems)
 - Treasurer – Jackie Eastman (Collier, Jernigan, Eastman & Zublick PA) – 2nd term
 - Secretary/Treasurer Elect – Tammy Blizzard (Packaging Alternatives)
- **Prospecting & New Members** – Ongoing in conjunction with Membership Committee Chairperson.
 - New Members this past quarter:
 - (2) Strategic Partners
 - The Krizner Group (Employment Law)
 - Seacoast Bank (Financial) – Exclusive 2026 meeting sponsor – 8 Events/\$4000
- **MRMA Board Member Updates** – No changes this past quarter
- **21st Annual MRMA Golf Tournament** – October 16, 2025 @ Ocala Golf Course
 - The purpose of this event is to raise funds for educational awareness and to support programs related to manufacturing, engineering, distribution, logistics/supply chain management.
 - As previously reported, it was sold out and raised \$29,395 before expenses. Final net proceeds to be set aside for distribution through funding requests are \$12,249.97.
 - Very somber news, a past Board member, Whitt Harper, who was very involved with MRMA for many years, was murdered in the front yard of his home in early January. The Board unanimously voted to rename our golf tournament the “MRMA Annual Whitt Harper Memorial Golf Tournament” in his memory.
 - Committees for the 2026 event on October 15th are being formed to begin planning and fundraising.
- **MRMA 4th Annual Bowling Tournament**
 - Scheduled for May 14, 2026
 - Committee members are being finalized, and fundraising has begun
- **Funding Requests** – Voted upon and then financed using earmarked funds from Bowling or Golf Tournaments:
 - Marion Technical College – (1) \$1,000 CDL Scholarship
 - Lockheed Martin STEMCon (February 4th & 5th) - \$1,883.4 (3) iPads & (1) Laptop
- **FLAME** – Florida Alliance for Manufacturing Excellence – A new regional/statewide association for Manufacturers is in the development stages. The MRMA Immediate Past President, Mitch Twardosky, will be the MRMA representative.

Events

- **ExCEPtional Mornings and CEP After Hours** – Attend monthly meetings to maintain awareness of community changes and events, promote MRMA, to make connections /network with businesses in the community.
- **SHRM Greater Ocala** – Attend monthly Board and General Meetings/2026 Conference Planning Committee
- **SHRM FL** – Conference Committee Member - SHRMFL 2026 Annual Conference (August 30, 2026 – September 2, 2026) – Planning Meetings
- **CareerSource CLM All Staff Meeting** – December 19, 2025
- **Sumter County Spring CTE Advisory Meeting** – January 29, 2026

MRMA Board & General Meetings / Events Attended (November 2025 – January 2026):

- November 06, 2025 – MRMA Board Meeting
- November 13, 2025 – Learning Series: "Human Value is Your Competitive Advantage in Finding and Keeping Talent"
- November 18, 2025 – James Moore Webinar: How the One Big Beautiful Bill Act Impacts Manufacturers: What You Need to Know
- ~~November 19, 2025 – MRMA Forum (Leadership)~~ Cancelled
- December 04, 2025 – MRMA Board Meeting
- ~~December 17, 2025 – MRMA Forum (Safety)~~ Cancelled
- December 18, 2025 – MRMA Annual Meeting and Holiday Social @ Golden Ocala
- January 08, 2026 – MRMA Board Meeting
- January 15, 2026 – General Meeting & Manufacturing Tour – Hale Products
- ~~January 21, 2026 – MRMA Forum (Quality)~~ Cancelled

MRMA Board & General Meetings / Events Planned (February 2026 – April 2026):

- February 02-04, 2026 – Legislative Conference (Mitch Twardosky attending)
- February 04 & 05, 2026 – Lockheed Martin STEMCon @ University of Central FL
- February 05, 2026 – MRMA Board Meeting
- February 12, 2026 – General Meeting & Tour – Monterey & Blackfin Boats
- February 18, 2026 – Quality & Safety Forum 1 – FMEA (Failure Modes & Effects Analysis)
- March 05, 2026 – MRMA Board Meeting
- March 12, 2026 – Learning Series @ Golden Ocala (Speaker & Topic TBA)
- April 09, 2026 – MRMA Board Meeting
- April 16, 2026 – General Meeting & Tour – Withlacoochee Technical College (WTC)



REPORTING PERIOD: JUL 2025 – DEC 2025

ALL CENTER TRAFFIC – 501

One-on-one Appointments Total – 285

Professionals – 226

Students – 59

In Person – 87%

Virtual – 13%

WORKSHOPS CONDUCTED – 7

Healthcare – 2

Information Technology – 2

COOP – 1

STEM –

TC III –

First Year Seminar –

Early Childhood Education – 1

Community Outreach – 1

Agriculture & Equestrian –

High School –

TOTAL ATTENDANCE FOR WORKSHOPS – 144

Resumes reviewed and feedback provided – 275

CANDIDATE OUTREACH: STUDENTS AND PROFESSIONALS

7 Events – Total attendance for events – 1697

TC Open House – 2
Round Table Sessions –
CF Career & Colleges Expo – 2

Talent Connection – 2
CF Webinar –
OEP Faculty Meeting –

CF Resource Fair – 1
CASA House –
Job Fair –

CONFIRMED HIRES

WAGE RANGE

AVERAGE WAGE

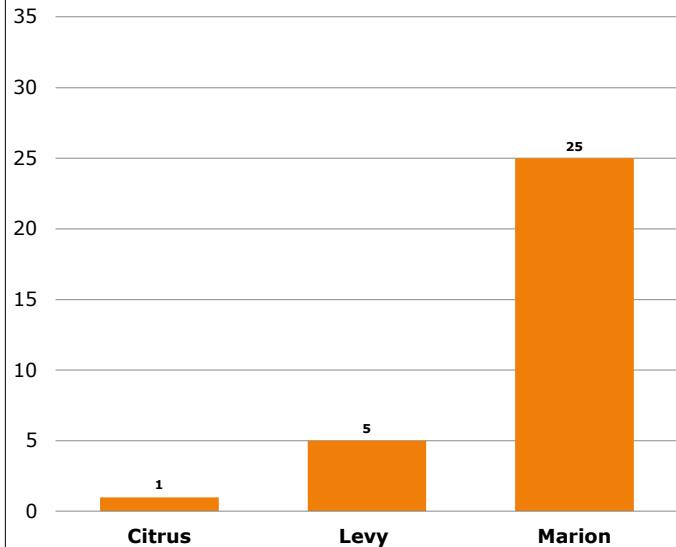
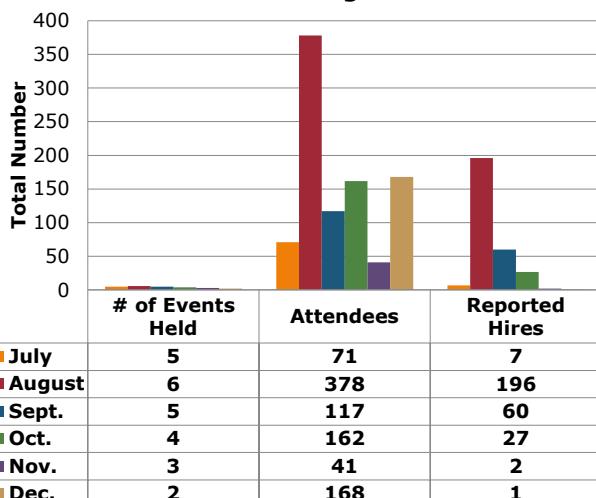
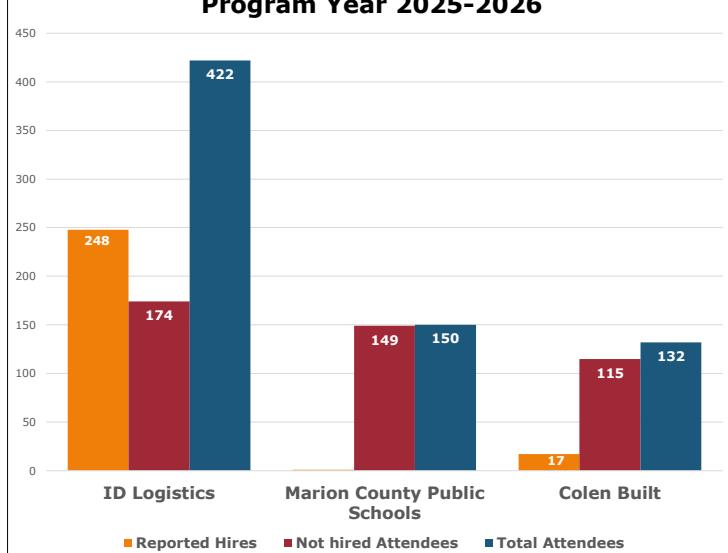
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\$11.00 - \$36.06

\$21.06

TESTIMONIALS FROM STUDENTS & PROFESSIONALS

- The encouragement and advice I got whenever I visit was life to me. It propels me to continue to advance against all odds.
- Christopher Wilkinson put my mind at ease by walking me through the steps to improve my resume, enhancing my LinkedIn and exploring several career platforms.
- She (Sophia) has a follow-up encouraging principles. She never gives up on you. She is very optimistic that success will eventually come, and it does.

PY 25 - 26 Individual Events
**Total Events: 25
Attendees: 937
Reported Hires: 390**
PY 25 - 26 Job Fairs
**Attendees: 665
Businesses: 69
Confirmed Hires: 29**
Upcoming Event
March 4 CDL Job Fair
**Job Fair and
Hiring Events by County
PY 25-26**

Individual Hiring Events

**Top 3 Hiring Events
Program Year 2025-2026**

Other Individual Hiring Events 10/2025 - 12/2025

Event Date	Event Name	Event Location	County
10/3	Job and Talent Staffing	14th Street	Marion
10/6, 11/4, 12/2	Spherion Staffing	14th Street	Marion
10/16 & 11/19	Florida Department of Corrections- Cross City	Chiefland	Levy

Our collaboration with CareerSource is extremely important to Citrus County, as it allows us to better connect with our community's veterans and their families and provide meaningful employment opportunities.

-Lori McKenzie, Citrus County Board of County Commissioners



Customized Training

Business	Industry	Total Trained	Employer Contribution	CareerSource Reimbursement	Begin	End Date	Status
F&H Contractors	Construction	1	\$1,813.00	\$1,813.00	6/30/2025	7/30/2025	Completed - Retained
Levy County BOCC	Construction	5	\$23,460.00	\$17,475.00	6/30/2025	8/29/2025	Completed - Retained
HCA Florida West Marion Hospital	Healthcare	5	\$10,314.00	\$7,054.25	7/15/2025	10/10/2025	In Progress
F&H Contractors	Construction	2	\$3,786.00	\$3,786.00	8/11/2025	9/9/2025	Completed - Retained
Lockheed Martin Corporation	Manufacturing	1	\$1,670.00	\$1,407.60	9/8/2025	9/12/2025	Completed - Retained
Lockheed Martin Corporation	Manufacturing	2	\$3,343.00	\$3,252.00	9/8/2025	9/12/2025	Completed - Retained
Lockheed Martin Corporation	Manufacturing	3	\$3,604.75	\$3,604.75	9/22/2025	9/26/2025	Completed - Retained
Lockheed Martin Corporation	Manufacturing	1	\$1,852.50	\$1,852.50	9/29/2025	10/3/2025	Completed - Retained
F&H Contractors	Construction	3	\$5,631.00	\$5,631.00	10/6/2025	10/31/2025	Completed - Retained
BB Graphics	Other	1	\$1,650.00	\$1,650.00	10/6/2025	10/10/2025	Completed - Retained
Quick Care Med	Healthcare	1	\$551.38	\$551.37	10/6/2025	3/7/2026	In Progress
Lockheed Martin Corporation	Manufacturing	1	\$1,225.80	\$1,225.80	10/13/2025	10/17/2025	Completed - Retained
On Top of the World Communities, LLC	Professional	2	\$3,945.00	\$3,945.00	10/27/2025	10/31/2025	Completed - Retained
F&H Contractors	Construction	3	\$5,679.00	\$5,679.00	11/3/2025	12/5/2025	Completed - Retained
Central Florida Electric Cooperative, Inc.	Construction	2	\$2,800.00	\$2,800.00	11/7/2025	12/8/2025	Completed - Retained
F&H Contractors	Construction	1	\$1,877.00	\$1,877.00	12/1/2025	12/31/2025	Completed - Retained
CHAMPS Software, Inc.	IT	5	\$3,185.50	\$3,185.50	12/16/2025	1/16/2026	In Progress

On the Job Training

Business	Industry	Total Trained	Employer Contribution	CareerSource Reimbursement	Begin	End Date	Status
Echo Technologies	Broadband	1	\$6,000.00	\$6,000.00	5/5/2025	8/29/2025	Completed - Retained
Echo Technologies	Broadband	1	\$6,000.00	\$2,124.00	5/5/2025	8/29/2025	Unsuccessful Completion
Verteks Consulting, Inc.	Professional	1	\$3,135.00	\$3,135.00	5/12/2025	7/18/2025	Completed - Retained
Echo Technologies	Broadband	1	\$7,200.00	\$7,200.00	7/14/2025	12/12/2025	Completed - Retained
Always a Sweep Chimney and Dryer Vent Service, LLC	Construction	1	\$4000.00	\$4000.00	7/21/2025	10/10/2025	Completed - Retained
Always a Sweep Chimney and Dryer Vent Service, LLC	Construction	1	\$4000.00	\$4000.00	8/11/2025	10/10/2025	Completed - Retained
CHAMPS Software, Inc	Professional	1	\$3996.00	\$3,215.97	8/25/2025	11/14/2025	Unsuccessful Completion
BB Graphics	Other Services	1	\$3,996.00	\$3,996.00	10/27/2025	1/16/2026	In Progress
Novari Care	Healthcare	1	\$3,996.00	\$3,996.00	1/5/2026	4/24/2026	In Progress

Paid Work Experience

Business	Industry	Total Trained	Wage	Begin	Status	
Champs Software, Inc.	Professional/IT	1	\$16.20	6/11/2025		Completed - Retained
Central Florida Broadband	Broadband	1	\$15.30	6/30/2025		Successfully Completed
Central Florida Broadband	Broadband	1	\$15.30	7/14/2025		Successfully Completed
Central Florida Broadband	Broadband	1	\$15.30	7/14/2025		Successfully Completed
Mark's Miracle Plumbing	Construction	1	\$18.00	7/17/2025		Completed - Retained
Life Line Institute of Ocala	Education	1	\$15.30	8/18/2025		Successfully Completed
Rush Hour Printing and Graphix, LLC	Retail	1	\$14.40	9/10/2025		Successfully Completed
Central Florida Electric Cooperative, Inc.	Broadband	1	\$23.62	9/15/2025		Completed - Retained
PediM Healthcare	Healthcare	1	\$14.40	9/30/2025		Completed - Retained
Miracle Hands	Healthcare	1	\$14.00	11/3/2025		In Progress
Central Florida Broadband	Broadband	1	\$18.00	12/8/2025		In Progress

Internships

Business	Industry	Total Trained	Wage	Begin	Status	
Artemis Plastics	Manufacturing	1	\$18.00	5/19/2025		Completed - Retained
Novari Care, LLC	Healthcare	1	\$16.65	9/2/2025		Completed - Retained

Apprenticeship

Business	Industry	Occupation	Total Trained	Begin	Status	
Lockheed Martin	Manufacturing	Electronic Assembler	4	Spring 2020	2 Hired PY20-21, 2 Hired PY 21-22	

SKILL UP USERS

LOCATION	PY 20-21	PY 21-22	PY 22-23	PY 23-24	PY 24-25	PY 2025						PY 25-26	Total
						Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25		
Citrus	86	32	24	47	48	7	8	6	10	3	3	37	274
Citrus - CF	30	7	11	2	8	1	2	0	1	0	1	5	63
Levy	22	6	7	20	14	2	3	5	1	2	3	16	85
Levy - CF	16	3	4	0	1	0	0	0	1	0	0	1	25
Marion	140	53	55	176	151	11	10	6	20	1	8	56	631
Marion - CF	100	24	37	47	62	11	11	7	6	3	1	39	309
TOTAL	394	125	138	292	284	32	34	24	39	9	16	154	1387

Popular Pathways

1. Business (Administrative/Management)
2. Healthcare
3. Information Technology
4. Entry Level Pathway - General
5. Government/Public Sector

Popular Courses

1. Using Business Etiquette to Increase Your Professionalism
2. The Art and Science of Communication
3. Being an Effective Team Member
4. Communicating Effectively with Customers
5. Interacting with Customers
6. How Culture Impacts Communication
7. Procrastination: Admitting it is the First Step
8. Establishing Self-confidence for Life
9. Self-improvement for Lifelong Success
10. Creating Well-constructed Sentences
11. Abbreviating, Capitalizing, and Using Numbers
12. Writing Effective E-mails and Instant Messages
13. Getting the Details Right: Spelling Basics
14. Using Punctuation Marks
15. Becoming More Professional through Business Etiquette and/or Using the Parts of Speech



Creating Connections

DOL Broadband Grant

The Creating Connections Broadband Grant helps to recruit and train talent that will support the scope of the broadband expansion efforts in rural Northwest Florida.

The Northwest Florida expansion project seeks to provide fiber-optic access to approximately 70,000 residents and businesses in the rural counties of Levy, Dixie, Gilchrist, Suwanee, Union, Lafayette, Hamilton, Taylor, Madison and Columbia.

TOTAL AWARD AMOUNT

\$1.73 million

TOTAL PARTICIPANTS TO DATE

66

EXPERIENTIAL LEARNING

31

CERTIFICATIONS EARNED

148

TOTAL EMPLOYED TO DATE

41

PARTICIPANT COUNTY BREAKDOWN

Columbia	4
Dixie	13
Gilchrist	4
Lafayette	4
Levy	34
Suwanee	5
Taylor	1

EMPLOYER ENGAGEMENT

- Blue Stream Fiber
- Wifiber Corporation
- SAS Electronics
- Benton Technical Services
- Echo Technologies, LLC
- Central Florida Broadband
- City of Williston
- CFEC/Fiber by Central Florida
- RoamR
- SVEC- Suwannee Valley Electric Coop
- Wire3



Phoenix Rising YOUTHBUILD

The Phoenix Rising YouthBuild program has been helping improve the lives of at-risk young adults since 2011. The program is designed to teach youth valuable work skills while providing on the job experience as well as fostering a sense of community and leadership skills. As a result of their hard work, homes are built for families in need. The Phoenix Rising YouthBuild began as a locally-funded pilot in 2011, and our first federal grant was awarded in 2013. We have been awarded 5 grants total, in 2013, 2017, 2019, 2021 and 2025. These grants are the result of a collaboration between several local agencies, including:

- CareerSource Citrus Levy Marion
- Habitat for Humanity (Marion and Citrus Counties)
- Ocala Police Department
- Eckerd Youth Alternatives
- Marion County Housing and Finance Authority
- Neighborhood Housing and Development Corporation
- College of Central Florida
- Silver River Mentoring & Instruction
- City of Ocala
- Marion County Sheriff's Department
- Marion County Board of County Commissioners
- Florida State Housing Initiative Partnership (SHIP)

TOTAL AWARD AMOUNT

\$4,532,728

HOMES BUILT

17

TOTAL YOUTH SERVED

250

OBTAINED HS DIPLOMA

134

CREDENTIALS EARNED

1,248

ENTERED EMPLOYMENT/EDU

167

- Home Builders Institute Pre-Apprenticeship
- OSHA-10
- National Retail Federation
- Warehouse Certification
- FL DBPR Safe Staff Food Handler

- High School Diploma
- American Hotel and Lodging Association Front Desk
- American Hotel and Lodging Association Guestroom
- American Hotel and Lodging Association Restaurant
- American Hotel and Lodging Association Maintenance

SUCCESS STORIES

Katey D. was unsure if YouthBuild was the right fit for her. The idea of returning to school and working on a construction site seemed overwhelming. With the right encouragement and determination, she has now earned her HS Diploma and is gaining valuable hands-on experience.

Joshua B. Entered YouthBuild with many challenges including housing and transportation barriers. Despite these challenges he chose to keep going. He not only earned his HS Diploma, but also several occupational certifications that prepared him for the workforce. He was selected for a paid work experience with DK Construction Designs, LLC. and after successful completion was offered full-time employment. He now has full time employment, transportation and his own apartment and he is building his life on his own terms.



County Chamber/EDC	Q1 PY25-26			Q2 PY25-26			Q3 PY25-26			Q4 PY25-26			ANNUAL		
	Goal	Goals Met	Rate	Goal	Goals Met	Rate	Goal	Goals Met	Rate	Goal	Goals Met	Rate	Goal	Goals Met	Rate
CITRUS (Citrus Chamber)	4	2	50.00%	4			4			4			16		
MARION (CEP)	4	4	100.00%	4	4	100.00%	4			4			16		
Levy (BOCC)	4	4	100.00%	4	4	100.00%									

Quarterly Goals - Partner Chambers

Conduct 1 quarterly meeting with assigned CSCLM staff to discuss business needs/challenges - **All**

Conduct joint business and retention visits - **All**

Monthly meetings with key business staff to maintain communication of new and existing projects as well as current business needs - **Marion Only**

Provide business referrals to CSCLM for workforce services - **All**

Provide business/professional referrals to Talent Center - **Marion/Citrus Only**

Provide assistance in planning and staff for theYouth Career Expos - **Marion/Citrus Only**

Eckerd Youth Connects	Q1 PY25-26			Q2 PY25-26			Q3 PY25-26			Q4 PY25-26			ANNUAL		
	Goal	Actual Performance	Payment	Goal	Actual Performance	Payment	Goal	Actual Performance	Payment	Goal	Actual Performance	Payment	Goal	Actual Performance	Payment
Enrollments	25	24	\$0.00	30	25	\$0.00	30			20			105		
Measureable Skills Gains	83%	89.80%	\$1,864.99	83%			83%			83%			83%		
Employment/Education Retention Rate 2nd Quarter After Exit	71%	77.30%	\$1,864.99	71%			71%			71%			71%		
Employment/Education Retention Rate 4th Quarter After Exit	69%	64.40%	\$0.00	69%			69%			69%			69%		
Credential Attainment Rate	78%	85.00%	\$1,864.99	78%			78%			78%			78%		
Median Wages	\$3,384	\$5,077	\$1,864.99	\$3,384			\$3,384			\$3,384			\$3,384		